

Total No. of Questions : 5]

PC3031

SEAT No. :

[Total No. of Pages : 2

[6380]-2015

First Year M.B.A.

**207-GE UL -207 : CONTEMPORARY FRAMEWORKS IN
MANAGEMENT**

(Revised 2019 Pattern) (Semester-II)

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicates full marks.*
- 3) *Draw graphs wherever necessary.*

Q1) Attempt any 5 questions (2 marks each.)

[10]

- a) Habit No.1 be proactive is based on principles of ____
 - i) Personal vision
 - ii) Interpersonal leadership
 - iii) Personal management
 - iv) Interpersonal skills
- b) What is Habit according to Stephan covvey?
- c) Collins compares great leaders to a ____ and not so great leaders to a ____
 - i) Rabbit, Turtle
 - ii) Hedgehog; Fox
 - iii) Lion, Snake
 - iv) Shark, Dolphin
- d) A leaders potential is determind by those closet to him ____
 - i) The law of inner circle
 - ii) The law of Explosive growth
 - iii) The law of lid
 - iv) The law of Navigation
- e) Leaders touch a heart before they ask for a hand ____
 - i) The law of E. F. Huton
 - ii) The law of priorities
 - iii) The law of Intenton
 - iv) The law of connection

P.T.O.

f) Four of five dysfunction of team by lencioni in his book are absences trust, lack of committment, Avoidences Accountability & Inattention of result, what is fifth one?

- i) Law of standards ii) Fear of conflict
- iii) Poor communication iv) Don't know

g) _____ means knowing about onself.

- i) Self motivation ii) Self Regulation
- iii) Self-awareness iv) Self-management

h) Trait EI is also known as _____

- i) Ability of emotional intelligence
- ii) Trait emotional self efficacy
- iii) Cognitive emotional ability
- iv) All of the above

Q2) Solve any two out of three. [10]

- a) Explain the barriers to empathy.
- b) Explain in brief the habits related to private victories.
- c) According to collins what are the traits of leaders (Level 5 Hierarchy)

Q3) a) Elaborate five dysfunctions of team in detail along with role of leader in each function. [10]

OR

b) Explain in detail five Myth of about leadership. [10]

Q4) a) Elaborate in detail law of priorities. [10]

OR

b) Write note of Hedgehog concept, discuss the overlapping circles. [10]

Q5) a) Explain in brief the Fly wheel & Doom loop. [10]

OR

b) List down models of EI. Describe in detail trait model of EI. [10]



Total No. of Questions : 5]

SEAT No. : 

PB-4455

[Total No. of Pages : 3

[6201]-215

F.Y. M.B.A.

**GE-UL-07 (207) : CONTEMPORARY FRAMEWORKS IN
MANAGEMENT**

(2019 Revised Pattern) (Semester - II)

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate marks.*
- 3) *Draw graphs wherever necessary.*

Q1) Attempt any five questions - 2 marks each:

- a) List down stages of maturity quatinnum.
- b) Prioritize and do import things instead of procastinating is called as _____.
 - i) Be proactive
 - ii) Begin with end in mind
 - iii) Put first things first
 - iv) Thin win-win
- c) Which type of person should you be in order to run sucessful business?
 - i) Competent manager
 - ii) Effective leader
 - iii) Highly capable individual
 - iv) Level 5 Executive
- d) When to lead is important as what to do & where to go _____.
 - i) Law of Navigation
 - ii) The law of lid
 - iii) The law of Timing
 - iv) The law of big Mo

P.T.O.

- c) To add growth, lead followers, to Multiply lead leaders _____.
- i) The law of Explosive Growth
 - ii) The law of solid ground
 - iii) The law of influence
 - iv) The law of Inner circle
- f) The team dysfunction of lack of commitment causes what type of dysfunctional behaviour?
- i) Low standards
 - ii) Ambiguity
 - iii) Selfish behaviour
 - iv) Don't know
- g) _____ means knowing about oneself.
- i) Self motivation
 - ii) Self Regulation
 - iii) Self Awareness
 - iv) Self management
- h) Trait EI is also known as _____.
- i) Ability of Emotional Intelligence
 - ii) Trait Emotional self Efficacy
 - iii) Cognitive Emotional Ability
 - iv) None of the above

Q2) Solve any two out of three :

[10]

- a) What are the types of Empancy?
- b) Explain in brief the habits related to public victories.
- c) Elaborate level 5 Hierarchy.

Q3) Explain in detail law of process.

[10]

OR

Elaborate five dysfunctions of team and discuss role of leader in each function.

Q4) a) Discuss in detail Habit 7-sharpen the saw. Principle of Balanced self Renewal. **[10]**

OR

b) List down models of EI, Describe in detail Ability model of EI.

Q5) a) Briefly explain the flywheel and Doom loop. **[10]**

OR

b) Explain in detail five Myth about leadership.

IMMP011191
103.175.170.4 17/05/2024 13:29:48

IMMP011191
103.175.170.4 17/05/2024 13:29:48

Total No. of Questions : 5]

P-4218

[6025]-215

M.B.A. (Semester - II)

GE - UL - 07 (207) : CONTEMPORARY FRAMEWORKS IN
MANAGEMENT

(2019 Pattern) (Revised)

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) All questions carry equal marks.

Q1) Answer any 5 : (2 marks each)

- a) What is Emotional Intelligence?
- b) What are the basic four types of activities as per the habit of put first thing first?
- c) Which of the following habits is not included in public victory habits?
 - i) Synergize
 - ii) Seek first to understand . . . Then to be understood.
 - iii) Sharpen your saw
 - iv) Think win/win
- d) First who, then what is about....
 - i) Deciding who will lead
 - ii) Deciding direction first
 - iii) Getting right people on board
 - iv) Motivating right people
- e) Which of the following is NOT a quality of collaboration?
 - i) Honesty
 - ii) Openness
 - iii) Respect
 - iv) Inconsistency
- f) What do you mean by the concept of Inside-out?
- g) What is the 'EQ brain'?

P.T.O.

- h) The book Five Dysfunctions of a team is written by
- i) Daniel Goleman
 - ii) Stephen Covey
 - iii) Patrick M. Lencioni
 - iv) John Maxwell

Q2) Answer any 2 : (5 marks each)

- a) What do you mean by self-awareness?
- b) What you mean by being proactive?
- c) What are the various ways to earn respect of others as a leader?

Q3) Answer any 1 : (10 marks each)

- a) Evaluate the 5 dimensions of Trait EI model.

OR

- b) "He who thinks he leads, but has no followers, is only taking a walk". Explain this statement with the help of Law of influence.

Q4) Answer any 1 : (10 marks each)

- a) "Hedgehog concept is central for any organization to transform from good to great" – Discuss.

OR

- b) Briefly introduce seven habits of highly effective people.

Q5) Answer any 1 : (10 marks each)

- a) Analyze the fundamental causes of organizational team failure.

OR

- b) As soon as people lose respect for you, your influence over them will disappear. Do you agree with this? Justify your answer with the law of influence and law of respect.

▽▽▽▽